

PHILIP J. SCHNEIDER

GRADUATED FROM EDGAR HIGH SCHOOL IN 1975

BACHELORS DEGREE - UNIVERSITY OF WISCONSIN-MADISON

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Philip Schneider, a partner in the Deloitte & Touche Chicago office, is the Great Lakes/Midwest Fantus Consulting and corporate site selection and location strategy lead. His primary responsibility is to manage location/site strategy and selection Engagements, a field in which he has 13 years of experience.

Mr. Schneider has managed as performed humorous domestic and international site locations, labor market analyses, transportation studies, site/building reviews, operating costs/conditions comparisons, and business incentives negotiations for organizations such as Amgen, Apple Computer, Bethlehem Steel, Bridgestone, Caterpillar, Cintas, Compuware, ConAgra, Cooper Tire, Harris, Hyundai, JC Penney, John Deere, Kimberly-Clark, McDonnell Douglas, Morgan Stanley, Pratt * Whitney, republic Steel, Rockwell, Sun Life, The Capital Group, U.S. Manufacturing, and U.S. Robotics. Mr. Schneider has conducted numerous in-country location projects throughout the U.S., Canada, Mexico, and Europe, and has conducted global location screening analysis for various companies. Recent projects in Mexico include Eaton, Mannesmann, True Manufacturing and Rea Magnet Wire.

Prior to joining Deloitte & Touche, Mr. Schneider was a director at PHH Corporation, where he managed location strategy consulting engagements for a wide range of industries. Mr. Schneider also performed economic development research and statistical analysis for the Urban Research Center at the University of Wisconsin, where he co-authored studies on metropolitan labor force issues, neighborhood redevelopment, and an award-winning manufacturing facility re-use study.

Mr. Schneider has published site selection-related articles in Area Development, USA and Europe in Business, State Taxation Institute Journal, and Real Estate Strategies, has been interviewed for and quoted in numerous trade journals and has spoken before numberoud industrial and economic development professional associations, councils, and societies.

Mr. Schneider is the son of Walter and Roberta Schneider, Edgar. He and his wife, Polly, have two sons, Erik and Gabriel. Their family lives in Glen Ellyn, Illinois.